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Emotional Intelligence for Project Managers: The People Skills You Need to Achieve Outstanding Results

Anthony Mersino PMP

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Research indicates that emotional intelligence (EI) accounts for an astonishing 70-80 percent of management success. Technical expertise just isn't enough anymore: project managers need strong interpersonal skills and the ability to recognize emotional cues in order to lead their teams to success. "Emotional Intelligence for Project Managers" introduces readers to all facets of EI and shows how emotions can be leveraged to meet project goals. They'll learn how to: set the tone and direction for the project; communicate effectively; motivate, inspire, and engage their team; encourage flexibility and collaboration; deal productively with stress, criticism, and change; establish the kind of high morale that attracts top performers; and more. The second edition includes several expanded sections on self-awareness and self-management, as well as a new chapter on using EI to lead Agile Teams and a close look at Servant Leadership. Without the people skills necessary to lead effectively, even the most care fully orchestrated project can fall apart. This indispensable guide gives project managers the tools they need to create winning teams and get the job done right and on time.

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